

**Strategic Mapping Inc.**



**ORDER PACKET**

**Contract #APTS-21-S-SMI**

**Intelligent Transportation Systems (ITS)/Technology  
Solutions for Public Transit**

## **CONTRACT #APTS-21-S-SMI**

# **ORDER PACKET FOR SMI Transit Systems**

## **General Information**

The Transit Research Inspection Procurement Services Program (TRIPS) issued Proposal #APTS-21-S-SMI to establish a series of state contracts for the purchase of Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

This Order Packet is for Contract # APTS-21-S-SMI, which was awarded to Strategic Mapping Inc. **DATE** to provide Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

This Order Packet contains the necessary instructions and forms for agencies to place an order with Strategic Mapping Inc. to purchase these components. This Order Packet also provides guidance and clarity on the relationships between the seller, the buyer, and Florida DOT's TRIPS program.

The complete Contract # APTS-21-S-SMI is accessible from the TRIPS website <http://tripsflorida.org/> and contains the following sections:

- Part 1 - General Requirements and Conditions, and Contractual Provisions (Including all U.S. DOT Federal Transit Administration certifications)
- Part 2 - Technical Specifications
- Part 3 - Quality Assurance Provisions

For further information on the TRIPS program and Contract #APTS-21-S-SMI, please contact either Carlton Allen (850-921-7345) or Lazara Stinnette (813-974- 0695) at the University of South Florida, Center for Urban Transportation Research (CUTR).

## **Vendor Information**

To place an order for component(s) under Contract #APTS-21-S-SMI, contact Ian Newberg or Jordan Brock at STRATEGIC MAPPING INC.

- **Address:** STRATEGIC MAPPING INC.  
90 Eglinton Ave. E 5th Floor  
Toronto, ON M4P 2Y3
- **Telephone #:** 416-483-7522
- **Email:** [ian.newberg@moovel.com](mailto:ian.newberg@moovel.com); [jbrock@mapstrat.com](mailto:jbrock@mapstrat.com)
- **Contact Person:** Ian Newberg/Jordan Brock

## **Procedures for Ordering**

The following sections provide guidance to be used by the vendor and the agencies in the ordering, delivery, acceptance and payment for components procured under this contract. All parties are advised to fully review the full contract document available on the TRIPS website. Contract #APTS-21-S-SMI will be the governing document.

Agencies should understand that each order placed with and acknowledged by STRATEGIC MAPPING INC. constitutes a contract between the purchaser and STRATEGIC MAPPING INC. only. The contract implies no duties or responsibilities by the University of South Florida, Center for Urban Transportation Research, or the Florida Department of Transportation. The terms and conditions of this contract are to be administered and enforced by and between the ordering agency and the vendor.

## **ORDERING INSTRUCTIONS**

Agencies must utilize the order form in this Order Packet to place their orders. Most agencies already have an idea on the type of component(s) they need. Agencies should work closely with STRATEGIC MAPPING INC. to develop and finalize their plans. Based upon this consultation, STRATEGIC MAPPING INC. will develop a proposed order based on the Agency's needs and transmit a copy of the plan to the Agency for verification and approval.

Contract #APTS-21-S-SMI is to provide Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

Included in this Order Packet is the order form that provides:

- Component options and descriptions
- Component prices
- Installation options and prices

Please complete the order form by placing the number of items in the corresponding quantity column. Multiply the dollar figure in the cost column by the number of items in the quantity column to calculate a total cost for that item. Enter that amount in the total cost column. Add the total cost column amounts together to arrive at the grand total for the chosen components. The grand total will be the figure used on the Agency's purchase order.

Once the details of the order are finalized, an Agency purchase order must accompany all orders placed with STRATEGIC MAPPING INC.

STRATEGIC MAPPING INC. will provide written confirmation to the Agency and/or CUTR of the receipt of the order within seventy-two (72) hours of receiving the order with purchase order. At a minimum, the acknowledgement of the order will contain:

- The Agency's purchase order number
- The date the order was received
- The estimated delivery date (when available)

## **DELIVERY**

Components must be delivered to Agency within sixty (60) days from receipt of necessary components or purchase order, whichever occurs last.

The components shall be delivered with all Contractor/manufacturer's quality control checklists including final inspection (properly completed and signed by vendor. Other documents/items required at delivery include:

- Warranty Papers (forms, policy, procedures)
- Operators' manual
- Invoice (To include contract number, P.O. number, and agency name)

## **FINAL ACCEPTANCE**

Delivery of the component(s) by STRATEGIC MAPPING INC. does not constitute acceptance by the Agency. The component(s) will be considered "accepted" upon passing the inspection and once the Agency accepts the component in writing or uses the component(s) in service

The terms of the contract state that an Agency has ten (10) calendar days after receiving the component(s) to perform a Post Delivery Inspection and issue either a "Letter of Acceptance" or a "Letter of Rejection" to VENDOR and the Florida DOT District Office contact. The "Letter of Rejection" will state and describe the areas to be found in noncompliance with the bid specifications, incompleteness, or any defective or damaged parts. Both of the letters are issued as a function of the DATACenter.

A component should be rejected if any items are missing, defective, altered, incorrect, or incomplete. In the event component(s) are delivered incomplete or contains any defective or damaged parts, the said parts will be removed and replaced by STRATEGIC MAPPING INC. New parts will be furnished and installed by STRATEGIC MAPPING INC. at no cost to the Agency. If there is work involved, warranty or otherwise, to repair or place the component(s) in proper complete condition, such repairs will be made by an approved firm in accordance to the warranty provisions of the contract. Placing the component(s) in revenue service will automatically constitute "acceptance". In such circumstances, a "Letter of Acceptance" should still be issued to STRATEGIC MAPPING INC. via letter of Acceptance of the components shall not release the Contractor from liability for faulty workmanship or materials.

## **PAYMENT**

For all component purchases the Agency should approve and process its purchase order to allow a check for the total amount to be sent to STRATEGIC MAPPING INC. for the total cost of the components(s) within five (5) days after the delivery and/or acceptance of the component(s)

The total purchase price should be paid in full within sixty (60) days after acceptance of each component. Agencies should note that failure to meet the net 60-day payment terms could result in the assessment of interest and other penalties. Terms are those shown in Price Proposal Form F of the contract document. A 2% monthly service charge will be added to all past due accounts.

# **EXHIBIT A**

  

# **ORDER FORM**

**ORDER FORM**

**Contract #APTS-21-S-SMI**

**Strategic Mapping Inc.**

**Agency Name:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Purchase Order Number:** \_\_\_\_\_ **Contact Person:** \_\_\_\_\_

**Telephone Number:** \_\_\_\_\_ **Email:** \_\_\_\_\_

*PLEASE NOTE: Prices may vary based on quantities purchased to accommodate for individual agency needs. Pricing shown in the order form are based on one, 10 or more, and 25 or more units.*

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
<b>Closed loop FM communications Hardware cost per vehicle and rest per year</b>	See Below	See Below	See Below			
Associated hardware price	\$713.00	\$713.00	\$713.00			
Software price	\$416.00	\$416.00	\$416.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	*****

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
<b>Single point vehicle log-in (AVL, AVA, Farebox, Destination Sign, etc.) per vehicle</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$842.00	\$842.00	\$842.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Video surveillance system integration Hardware cost per vehicle and rest per year</b>	See Below	See Below	See Below			
Associated hardware price	\$396.00	\$396.00	\$396.00			
Software price	\$866.00	\$866.00	\$866.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			

Florida Department of Transportation  
 Modal Development Office

Order Packet

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automated pre/post-trip system Per year</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$594.00	\$594.00	\$594.00			
Licensing price	\$89.00	\$89.00	\$89.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automatic voice annunciation (AVA) Per vehicle cost</b>	See Below	See Below	See Below			
Associated hardware price	\$1,881.00	\$1,881.00	\$1,881.00			
Software price	\$297.00	\$297.00	\$297.00			
Licensing price	\$297.00	\$297.00	\$297.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			



Florida Department of Transportation  
 Modal Development Office

Order Packet

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$5,078.70	\$5,078.70	\$5,078.70			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automatic passenger counter (APC) Per vehicle cost</b>	See Below	See Below	See Below			
Associated hardware price	\$4,554.00	\$4,554.00	\$4,554.00			
Software price	\$495.00	\$495.00	\$495.00			
Licensing price	\$278.00	\$278.00	\$278.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$12,295.80	\$12,295.80	\$12,295.80			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automatic Bicycle counter (ABC) Per vehicle cost</b>	See Below	See Below	See Below			
Associated hardware price	\$743.00	\$743.00	\$743.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$2,006.10	\$2,006.10	\$2,006.10			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Pedestrian recognition / warning system Hardware cost per vehicle and rest per year</b>	See Below	See Below	See Below			
Associated hardware price	\$1,188.00	\$1,188.00	\$1,188.00			
Software price	\$248.00	\$248.00	\$248.00			
Licensing price	\$99.00	\$99.00	\$99.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour						
Integration price per hour						
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees						
Other price						
Annual SaaS						
5 year extended warranty	\$3,207.60	\$3,207.60	\$3,207.60			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Collision avoidance system (Lane departure, hazard recognition) Hardware is per vehicle and license per year</b>	See Below	See Below	See Below			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Associated hardware price	\$11,880.00	\$11,880.00	\$11,880.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$1,980.00	\$1,980.00	\$1,980.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$32,076.00	\$32,076.00	\$32,076.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Pedestrian warning system Hardware is per vehicle and license per year</b>	See Below	See Below	See Below			
Associated hardware price	\$1,188.00	\$1,188.00	\$1,188.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$3,207.60	\$3,207.60	\$3,207.60			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>On-board infotainment system Hardware based on 2 signs per bus. Software is one time and licensing is yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$10,890.00	\$10,890.00	\$10,890.00			
Software price	\$193,050.00	\$193,050.00	\$193,050.00			
Licensing price	\$25,740.00	\$25,740.00	\$25,740.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$29,403.00	\$29,403.00	\$29,403.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Passenger Wi-Fi Hardware is per bus and software is one time and licensing is yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$911.00	\$911.00	\$911.00			
Software price	\$198.00	\$198.00	\$198.00			
Licensing price	\$149.00	\$149.00	\$149.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$2,459.70	\$2,459.70	\$2,459.70			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL)</b> <b>Software price is one time. Hardware is per vehicle. It is highly recommended for this to be purchased as the base system to ensure options integrate and connect to the Contractor's system</b>	See Below	See Below	See Below			
Associated hardware price	\$9,108.00	\$9,108.00	\$9,108.00			
Software price	\$148,500.00	\$148,500.00	\$148,500.00			
Licensing price	\$941.00	\$941.00	\$941.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$24,591.60	\$24,591.60	\$24,591.60			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Fixed route "run-cut" scheduling system</b> <b>Software cost one time and license cost yearly</b>	See Below	See Below	See Below			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$108,900.00	\$108,900.00	\$108,900.00			
Licensing price	\$16,830.00	\$16,830.00	\$16,830.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Paratransit management system</b>	Not offered	Not offered	Not offered			
<b>Centralized AVL database control system (facilitates local updating for route and schedule changes into the AVL system) Software cost one time and license cost yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$79,200.00	\$79,200.00	\$79,200.00			
Licensing price	\$12,870.00	\$12,870.00	\$12,870.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automated Vehicle Monitoring Software cost one time and license cost yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$49,500.00	\$49,500.00	\$49,500.00			
Licensing price	\$7,821.00	\$7,821.00	\$7,821.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Open data exports and reporting</b>	Not offered	Not offered	Not offered			
<b>Fare collection/payment solution Hardware cost per vehicle and rest per year</b>	See Below	See Below	See Below			
Associated hardware price	\$3,861.00	\$3,861.00	\$3,861.00			
Software price	\$1,188.00	\$1,188.00	\$1,188.00			
Licensing price	\$396.00	\$396.00	\$396.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$10,424.70	\$10,424.70	\$10,424.70			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Fare revenue reporting</b>						
<b>Hardware cost per vehicle and rest per year</b>	See Below	See Below	See Below			
Associated hardware price	\$594.00	\$594.00	\$594.00			
Software price	\$644.00	\$644.00	\$644.00			
Licensing price	\$495.00	\$495.00	\$495.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Ridership reporting</b>						
<b>Hardware cost per vehicle and rest per year</b>	See Below	See Below	See Below			
Associated hardware price	\$792.00	\$792.00	\$792.00			
Software price	\$763.00	\$763.00	\$763.00			



**Florida Department of Transportation  
 Modal Development Office**

*Order Packet*

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Licensing price	\$396.00	\$396.00	\$396.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Passenger complaint/commendation tracking and reporting system</b>	See Below	See Below	See Below			
<b>Software cost one time and license cost yearly</b>						
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$49,500.00	\$49,500.00	\$49,500.00			
Licensing price	\$8,415.00	\$8,415.00	\$8,415.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
<b>Operational reporting</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$18,810.00	\$18,810.00	\$18,810.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>
<b>Incident reporting</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$20,790.00	\$20,790.00	\$20,790.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Ridership reporting system</b>	See Below	See Below	See Below			
<b>Software cost one time and license cost yearly</b>						
Associated hardware price						
Software price	\$59,400.00	\$59,400.00	\$59,400.00			
Licensing price	\$11,880.00	\$11,880.00	\$11,880.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Human resources / payroll system</b>	Not offered	Not offered	Not offered			
<b>Payroll management system</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Real-time passenger information system (mobile app, SMS messaging and web site solution) Software cost one time and license cost yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$79,200.00	\$79,200.00	\$79,200.00			
Licensing price	\$12,870.00	\$12,870.00	\$12,870.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Transit center bus bay real-time electronic signage Hardware is per bus and software is one time and licensing is yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$5,544.00	\$5,544.00	\$5,544.00			
Software price	\$11,880.00	\$11,880.00	\$11,880.00			
Licensing price	\$4,158.00	\$4,158.00	\$4,158.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$14,968.80	\$14,968.80	\$14,968.80			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Transit center real-time informational electronic displays</b> <b>Hardware is per bus and software is one time and licensing is yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$5,544.00	\$5,544.00	\$5,544.00			
Software price	\$11,880.00	\$11,880.00	\$11,880.00			
Licensing price	\$4,158.00	\$4,158.00	\$4,158.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS						
5 year extended warranty	\$14,968.80	\$14,968.80	\$14,968.80			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
<b>Bus stop electronic signage (super stops and select bus stops) Hardware is per bus and software is one time and licensing is yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$5,544.00	\$5,544.00	\$5,544.00			
Software price	\$11,880.00	\$11,880.00	\$11,880.00			
Licensing price	\$4,158.00	\$4,158.00	\$4,158.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$14,968.80	\$14,968.80	\$14,968.80			
<b>Item Subtotal</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>	<b>*****</b>	
<b>Garage WLAN Per access point</b>	See Below	See Below	See Below			
Associated hardware price	\$5,445.00	\$5,445.00	\$5,445.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$109.00	\$109.00	\$109.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$14,701.50	\$14,701.50	\$14,701.50			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Vehicle Telematics connectivity Monthly cost per vehicle</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$49.00	\$49.00	\$49.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Maintenance management system Software cost one time and license cost yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$108,900.00	\$108,900.00	\$108,900.00			
Licensing price	\$495.00	\$495.00	\$495.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Yard management system</b>						
<b>Software cost one time and license cost yearly</b>	See Below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$170,280.00	\$170,280.00	\$170,280.00			
Licensing price	\$24,750.00	\$24,750.00	\$24,750.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Automated fuel management system</b>						
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			



**Florida Department of Transportation  
 Modal Development Office**

*Order Packet*

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$148.00	\$148.00	\$148.00			
Maintenance price per hour	\$148.00	\$148.00	\$148.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
<b>Item Subtotal</b>	*****	*****	*****	*****	*****	
<b>Maintenance work order / inventory management system</b>	Not offered	Not offered	Not offered			
<b>Grand Total</b>	*****	*****	*****	*****	*****	