

ETA Transit Systems



ORDER PACKET

Contract #APTS-21-S-ETA

**Intelligent Transportation Systems (ITS)/Technology
Solutions for Public Transit**

CONTRACT #APTS-21-S-ETA

ORDER PACKET FOR ETA Transit Systems

General Information

The Transit Research Inspection Procurement Services Program (TRIPS) issued Proposal #APTS-21-S-ETA to establish a series of state contracts for the purchase of Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

This Order Packet is for Contract # APTS-21-S-ETA, which was awarded to ETA Transit Systems INC. **DATE** to provide Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

This Order Packet contains the necessary instructions and forms for agencies to place an order with ETA Transit Systems Inc. to purchase these components. This Order Packet also provides guidance and clarity on the relationships between the seller, the buyer, and Florida DOT's TRIPS program.

The complete Contract # APTS-21-S-ETA is accessible from the TRIPS website <http://tripsflorida.org/> and contains the following sections:

- Part 1 - General Requirements and Conditions, and Contractual Provisions (Including all U.S. DOT Federal Transit Administration certifications)
- Part 2 - Technical Specifications
- Part 3 - Quality Assurance Provisions

For further information on the TRIPS program and Contract #APTS-21-S-ETA, please contact either Carlton Allen (850-921-7345) or Lazara Stinnette (813-974- 0695) at the University of South Florida, Center for Urban Transportation Research (CUTR).

Vendor Information

To place an order for component(s) under Contract #APTS-21-S-ETA, contact Nicole Castonguay at ETA TRANSIT SYSTEMS INC.

- **Address:** ETA TRANSIT SYSTEMS INC.
7700 Congress Ave. Suite 2201
Boca Raton, FL 33487
- **Telephone #:** 561-423-2698
- **Email:** ncastonguay@etatransit.com
- **Contact Person:** Nicole Castonguay

Procedures for Ordering

The following sections provide guidance to be used by the vendor and the agencies in the ordering, delivery, acceptance and payment for components procured under this contract. All parties are advised to fully review the full contract document available on the TRIPS website. Contract #APTS-21-S-ETA will be the governing document.

Agencies should understand that each order placed with and acknowledged by ETA TRANSIT SYSTEMS INC. constitutes a contract between the purchaser and ETA TRANSIT SYSTEMS INC. only. The contract implies no duties or responsibilities by the University of South Florida, Center for Urban Transportation Research, or the Florida Department of Transportation. The terms and conditions of this contract are to be administered and enforced by and between the ordering agency and the vendor.

ORDERING INSTRUCTIONS

Agencies must utilize the order form in this Order Packet to place their orders. Most agencies already have an idea on the type of component(s) they need. Agencies should work closely with ETA TRANSIT SYSTEMS INC. to develop and finalize their plans. Based upon this consultation, ETA TRANSIT SYSTEMS INC. will develop a proposed order based on the Agency's needs and transmit a copy of the plan to the Agency for verification and approval.

Contract #APTS-21-S-ETA is to provide Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

Included in this Order Packet is the order form that provides:

- Component options and descriptions
- Component prices
- Installation options and prices

Please complete the order form by placing the number of items in the corresponding quantity column. Multiply the dollar figure in the cost column by the number of items in the quantity column to calculate a total cost for that item. Enter that amount in the total cost column. Add the total cost column amounts together to arrive at the grand total for the chosen components. The grand total will be the figure used on the Agency's purchase order.

Once the details of the order are finalized, an Agency purchase order must accompany all orders placed with ETA TRANSIT SYSTEMS.

ETA TRANSIT SYSTEMS INC. will provide written confirmation to the Agency and/or CUTR of the receipt of the order within seventy-two (72) hours of receiving the order with purchase order. At a minimum, the acknowledgement of the order will contain:

- The Agency's purchase order number
- The date the order was received
- The estimated delivery date (when available)

DELIVERY

Components must be delivered to Agency within sixty (60) days from receipt of purchase order.

The components shall be delivered with all Contractor/manufacturer's quality control checklists including final inspection (properly completed and signed by vendor. Other documents/items required at delivery include:

- Warranty Papers (forms, policy, procedures)
- Operators' manual
- Invoice (To include contract number, P.O. number, and agency name)

FINAL ACCEPTANCE

Delivery of the component(s) by ETA TRANSIT SYSTEMS INC. does not constitute acceptance by the Agency. The component(s) will be considered "accepted" upon passing the inspection and once the Agency accepts the component in writing.

The terms of the contract state that an Agency has ten (10) calendar days after receiving the component(s) to perform a Post Delivery Inspection and issue either a "Letter of Acceptance" or a "Letter of Rejection" to VENDOR and the Florida DOT District Office contact. The "Letter of Rejection" will state and describe the areas to be found in noncompliance with the bid specifications, incompleteness, or any defective or damaged parts. Both of the letters are issued as a function of the DATACenter.

A component should be rejected if any items are missing, defective, altered, incorrect, or incomplete. In the event component(s) are delivered incomplete or contains any defective or damaged parts, the said parts will be removed and replaced by ETA TRANSIT SYSTEMS. New parts will be furnished and installed by ETA TRANSIT SYSTEMS INC. at no cost to the Agency. If there is work involved, warranty or otherwise, to repair or place the component(s) in proper complete condition, such repairs will be made by an approved firm in accordance to the warranty provisions of the contract. Placing the component(s) in revenue service will automatically constitute "acceptance". In such circumstances, a "Letter of Acceptance" should still be issued to ETA TRANSIT SYSTEMS INC. via letter of Acceptance of the components shall not release the Contractor from liability for faulty workmanship or materials.

PAYMENT

For all component purchases using state or federally funded grants, payments will be made according to the requirements of said grant.

Agency's may opt to approve a Milestone Payment Schedule as shown below. The Agency's Purchase Order shall include the Milestone Payment Schedule and will serve as confirmation of payment agreement.

Mile	Milestone Description	Deliverables
1	System design (50% implementation costs)	Pre-installation site visit and documentation

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2	Software licenses	Delivery of SPOT Console portal
3	Hardware components	Hardware delivery to customer location
4	Installation and vehicle static test (25% Implementation costs)	Hardware installation on first vehicle (by bus type) and static test report
5	Dynamic testing and training (25% implementation)	Dynamic test procedure report, training, and manuals
6	Recurring items: Year 1	After 2 week burn-in (from customer witnessed test) warranty: SaaS anniversary begins
7	Recurring items: Years 2-	Each SaaS anniversary

Total proposal price is based on payment terms of net forty (40) days after acceptance of each component or milestone met, as described above. Agencies should note that failure to meet the net 40-day payment terms could result in the assessment of interest and other penalties. Terms are those shown in Price Proposal Form F of the contract document. A 2% monthly service charge will be added to all past due accounts.

EXHIBIT A

ORDER FORM

ORDER FORM

Contract #APTS-21-S-ETA

ETA Transit Systems Inc.

Agency Name: _____ **Date:** _____

Purchase Order Number: _____ **Contact Person:** _____

Telephone Number: _____ **Email:** _____

PLEASE NOTE: Prices may vary based on quantities purchased to accommodate for individual agency needs. Pricing shown in the order form are based on one, 10 or more, and 25 or more units.

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Closed loop FM communications ETA offers integrated VOIP communications in partnership with Orion.	See below	See Below	See Below			
Associated hardware price	\$375.00	\$3,750.00	\$9,375.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$100.00	\$1,000.00	\$2,500.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$20,000.00	\$20,000.00	\$20,000.00			
Annual SaaS	\$1,356.00	\$67,800.00	\$169,500.00			
5 year extended warranty	\$113.00	\$1,125.00	\$2,813.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Item Subtotal	*****	*****	*****	*****	*****	
Single point vehicle log-in (AVL, AVA, Farebox, Destination Sign, etc.) SSO for AVL, AVA, destination signs, and interior digital signs- priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$250.00	\$2,500.00	\$6,250.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	
Single point vehicle log-in (Farebox) SSO Genfare farebox; priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$250.00	\$2,500.00	\$6,250.00			
Training price per hour	\$0.00	\$0.00	\$0.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	
Single point vehicle log-in (traffic signal prioritization) SSO for GTT TSP, price per vehicle	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$250.00	\$2,500.00	\$6,250.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$0.00	\$0.00	\$0.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	
Video surveillance system integration not offered	Not offered	Not offered	Not offered			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Automated pre/post-trip system ETA offers integrated digital pre-trip inspection software in partnership with WhipAround or Fleetio. Pricing available upon request. Priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$400.00	\$4,000.00	\$10,000.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$300.00	\$3,000.00	\$7,500.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$2,500.00	\$25,000.00	\$25,000.00			
Annual SaaS	\$204.00	\$10,200.00	\$25,500.00			
5 year extended warranty	\$120.00	\$1,200.00	\$3,000.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic voice annunciation (AVA) priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$150.00	\$1,500.00	\$3,750.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$300.00	\$3,000.00	\$7,500.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$500.00	\$5,000.00	\$5,000.00			
Annual SaaS	\$120.00	\$6,000.00	\$15,000.00			
5 year extended warranty	\$45.00	\$450.00	\$1,125.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic passenger counter (APC) single door bus, priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$1,094.00	\$10,940.00	\$27,350.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$300.00	\$3,000.00	\$7,500.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$180.00	\$9,000.00	\$22,500.00			
5 year extended warranty	\$328.00	\$3,282.00	\$8,205.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic Bicycle counter (ABC) Not offered	Not offered	Not offered	Not offered			
Pedestrian recognition / warning system Not offered	Not offered	Not offered	Not offered			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Collision avoidance system (Lane departure, hazard recognition) Not offered	Not offered	Not offered	Not offered			
Pedestrian warning system Not offered	Not offered	Not offered	Not offered			
On-board infotainment system Priced as one (1) screen per bus. Additional screens can be quoted upon request	See below	See Below	See Below			
Associated hardware price	\$1,018.00	\$10,180.00	\$25,450.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$300.00	\$3,000.00	\$7,500.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$2,000.00	\$50,000.00	\$50,000.00			
Annual SaaS	\$1,236.00	\$61,800.00	\$154,500.00			
5 year extended warranty	\$305.00	\$3,054.00	\$7,635.00			
Item Subtotal	*****	*****	*****	*****	*****	
Passenger Wi-Fi	See below	See Below	See Below			
Associated hardware price	\$2,470.00	\$24,700.00	\$61,750.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$600.00	\$6,000.00	\$15,000.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$500.00	\$5,000.00	\$5,000.00			
Annual SaaS	\$996.00	\$49,800.00	\$124,500.00			
5 year extended warranty	\$741.00	\$7,410.00	\$18,525.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$1,911.00	\$19,110.00	\$47,775.00			
Software price	\$300.00	\$3,000.00	\$7,500.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$600.00	\$6,000.00	\$15,000.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$1,000.00	\$10,000.00	\$10,000.00			
Annual SaaS	\$900.00	\$45,000.00	\$112,500.00			
5 year extended warranty	\$573.00	\$5,733.00	\$14,333.00			
Item Subtotal	*****	*****	*****	*****	*****	
Fixed route “run-cut” scheduling system ETA offers integrated run-cutting and rostering software in partnership with Optibus.	See below	See Below	See Below			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$1,320.00	\$66,000.00	\$165,000.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	*****
Paratransit management system						
ETA offers integrated paratransit software in partnership with Spare Labs.	See below	See Below	See Below			
Associated hardware price	\$1,166.00	\$11,660.00	\$29,150.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$300.00	\$3,000.00	\$7,500.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$15,272.00	\$15,272.00	\$15,272.00			
Other price	\$1,000.00	\$10,000.00	\$25,000.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Annual SaaS	\$3,768.00	\$60,000.00	\$150,000.00			
5 year extended warranty	\$0.00	\$3,498.00	\$8,745.00			
Item Subtotal	*****	*****	*****	*****	*****	
Centralized AVL database control system (facilitates local updating for route and schedule changes into the AVL system) ETA's route editing software, The "Route Manager Module" is included in the price of the Base Fixed Route Software package	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$5,000.00	\$5,000.00	\$5,000.00			
Annual SaaS	\$5,000.00	\$25,000.00	\$25,000.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automated Vehicle Monitoring Option Pricing available upon request for Annual Cellular data plan. In partnership with Viriciti; priced per vehicle	See below	See Below	See Below			
Associated hardware price	\$1,311.00	\$13,110.00	\$32,775.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$650.00	\$6,500.00	\$16,250.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$1,000.00	\$10,000.00	\$10,000.00			
Annual SaaS	\$600.00	\$30,000.00	\$75,000.00			
5 year extended warranty	\$393.00	\$3,933.00	\$9,833.00			
Item Subtotal	*****	*****	*****	*****	*****	
Open data exports and reporting Included in price	Included in Price	Included in Price	Included in Price			
Fare collection/payment solution ETA offers integrated cashless fare collection in partnership with Cubic (Umo). NOTE: Also Masabi	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Other price	\$1,000.00	\$10,000.00	\$25,000.00			
Annual SaaS	\$1,188.00	\$59,400.00	\$148,500.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	
Fare revenue reporting Electronic Passenger Counter via the MDT is included. ETA offers integrated cashless fare collection in partnership with Cubic (Umo) and Masabi	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$1,000.00	\$10,000.00	\$0.00			
Annual SaaS	\$1,188.00	\$59,400.00	\$148,500.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			
Item Subtotal	*****	*****	*****	*****	*****	
Ridership reporting Included in Price	Included in Price	Included in Price	Included in Price			
Passenger complaint/commendation tracking and reporting system Included in price	Included in Price	Included in Price	Included in Price			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Operational reporting Included in price	Included in Price	Included in Price	Included in Price			
Incident reporting Included in price	Included in Price	Included in Price	Included in Price			
Ridership reporting system Included in price	Included in Price	Included in Price	Included in Price			
Human resources / payroll system not offered	Not offered	Not offered	Not offered			
Payroll management system: Not offered	Not offered	Not offered	Not offered			
Real-time passenger information system (mobile app, SMS messaging and web site solution) Passenger information web site, TV screen display software, and mobile app are included in price. SMS comms available as an option	See below	See Below	See Below			
Associated hardware price	\$0.00	\$0.00	\$0.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$0.00	\$0.00	\$0.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$60.00	\$3,000.00	\$7,500.00			
5 year extended warranty	\$0.00	\$0.00	\$0.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Item Subtotal	*****	*****	*****	*****	*****	
Transit center bus bay real-time electronic signage Priced for qty 1 Solar LED sign/ 2 line display	See below	See Below	See Below			
Associated hardware price	\$5,500.00	\$5,500.00	\$5,500.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$700.00	\$700.00	\$700.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$212.00	\$212.00	\$212.00			
Other price	\$0.00	\$0.00	\$0.00			
Annual SaaS	\$2,880.00	\$14,400.00	\$14,400.00			
5 year extended warranty	\$1,650.00	\$1,650.00	\$1,650.00			
Item Subtotal	*****	*****	*****	*****	*****	
Transit center real-time informational electronic displays Priced for qty 1- 55in LCD Display	See below	See Below	See Below			
Associated hardware price	\$10,510.00	\$10,510.00	\$10,510.00			
Software price	\$3,000.00	\$3,000.00	\$3,000.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$1,063.00	\$1,063.00	\$1,063.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$13,000.00	\$13,000.00	\$13,000.00			
Annual SaaS	\$1,800.00	\$9,000.00	\$9,000.00			
5 year extended warranty	\$3,153.00	\$3,153.00	\$3,153.00			
Item Subtotal	*****	*****	*****	*****	*****	
Bus stop electronic signage (super stops and select bus stops) Priced for Qty 1 Bus Stop- Epaper. ETA also partners with WaySine, provider of solar-powered LED signage	See below	See Below	See Below			
Associated hardware price	\$6,500.00	\$6,500.00	\$6,500.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$1,000.00	\$1,000.00	\$1,000.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$2,600.00	\$2,600.00	\$2,600.00			
Other price	\$7,500.00	\$7,500.00	\$7,500.00			
Annual SaaS	\$456.00	\$2,280.00	\$2,280.00			
5 year extended warranty	\$1,950.00	\$1,950.00	\$1,950.00			
Item Subtotal	*****	*****	*****	*****	*****	
Garage WLAN Not offered	Not offered	Not offered	Not offered			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Vehicle Telematics connectivity ETA offers integrated automatic vehicle maintenance software in partnership with Viriciti and Fleetio	See below	See Below	See Below			
Associated hardware price	\$1,149.00	\$11,490.00	\$28,725.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$0.00	\$0.00	\$0.00			
Hardware installation price per hour	\$746.00	\$7,460.00	\$18,650.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$0.00	\$0.00	\$0.00			
Other price	\$15,000.00	\$15,000.00	\$15,000.00			
Annual SaaS	\$624.00	\$31,200.00	\$78,000.00			
5 year extended warranty	\$345.00	\$3,447.00	\$8,618.00			
Item Subtotal	*****	*****	*****	*****	*****	*****
Maintenance management system N/A	NA	NA	NA			
Yard management system ETA offers integrated yard management software in partnership with Ubisense.	See below	See Below	See Below			
Associated hardware price	\$1,679.00	\$16,790.00	\$41,975.00			
Software price	\$0.00	\$0.00	\$0.00			
Licensing price	\$71,500.00	\$71,500.00	\$71,500.00			
Hardware installation price per hour	\$1,265.00	\$12,650.00	\$31,625.00			
Software installation price per hour	\$0.00	\$0.00	\$0.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	QTY	Total Cost
Integration price per hour	\$0.00	\$0.00	\$0.00			
Training price per hour	\$0.00	\$0.00	\$0.00			
Maintenance price per hour	\$0.00	\$0.00	\$0.00			
Fees	\$3,832.00	\$38,320.00	\$95,800.00			
Other price	\$10,000.00	\$10,000.00	\$10,000.00			
Annual SaaS	\$15,500.00	\$74,300.00	\$164,300.00			
5 year extended warranty	\$504.00	\$5,037.00	\$12,593.00			
Item Subtotal	*****	*****	*****	*****	*****	*****
Automated fuel management system Not offered	Not offered	Not offered	Not offered			
Maintenance work order / inventory management system not offered	Not offered	Not offered	Not offered			
Grand Total	*****	*****	*****	*****	*****	*****