

Avail Technologies



ORDER PACKET

Contract #APTS-21-S-ATI

**Intelligent Transportation Systems (ITS)/Technology
Solutions for Public Transit**

CONTRACT #APTS-21-S-ATI

ORDER PACKET FOR Avail Technologies

General Information

The Transit Research Inspection Procurement Services Program (TRIPS) issued Proposal #APTS-21-S-ATI to establish a series of state contracts for the purchase of Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

This Order Packet is for Contract # APTS-21-S-ATI, which was awarded to Avail Technologies **DATE** to provide Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

This Order Packet contains the necessary instructions and forms for agencies to place an order with Avail to purchase these components. This Order Packet also provides guidance and clarity on the relationships between the seller, the buyer, and Florida DOT's TRIPS program.

The complete Contract # APTS-21-S-ATI is accessible from the TRIPS website <http://tripsflorida.org/> and contains the following sections:

- Part 1 - General Requirements and Conditions, and Contractual Provisions (Including all U.S. DOT Federal Transit Administration certifications)
- Part 2 - Technical Specifications
- Part 3 - Quality Assurance Provisions

For further information on the TRIPS program and Contract #APTS-21-S-ATI, please contact either Carlton Allen (850-921-7345) or Lazara Stinnette (813-974- 0695) at the University of South Florida, Center for Urban Transportation Research (CUTR).

Vendor Information

To place an order for component(s) under Contract #APTS-21-S-ATI, contact Caitlyn Ingram at AVAIL TECHNOLOGIES.

- **Address:** AVAIL TECHNOLOGIES
1960 Old Gatesburg Road, Suite 200
State College, PA 16803
- **Telephone #:** 814-234-3393
- **Email:** cingram@availtec.com
- **Contact Person:** Caitlyn Ingram

Procedures for Ordering

The following sections provide guidance to be used by the vendor and the agencies in the ordering, delivery, acceptance and payment for components procured under this contract. All parties are advised to fully review the full contract document available on the TRIPS website. Contract #APTS-21-S-ATI will be the governing document.

Agencies should understand that each order placed with and acknowledged by AVAIL TECHNOLOGIES constitutes a contract between the purchaser and AVAIL TECHNOLOGIES only. The contract implies no duties or responsibilities by the University of South Florida, Center for Urban Transportation Research, or the Florida Department of Transportation. The terms and conditions of this contract are to be administered and enforced by and between the ordering agency and the vendor.

ORDERING INSTRUCTIONS

Agencies must utilize the order form in this Order Packet to place their orders. Most agencies already have an idea on the type of component(s) they need. Agencies should work closely with AVAIL TECHNOLOGIES to develop and finalize their plans. Based upon this consultation, AVAIL TECHNOLOGIES will develop a proposed order based on the Agency's needs and transmit a copy of the plan to the Agency for verification and approval.

Contract #APTS-21-S-ATI is to provide Intelligent Transportation Systems (ITS)/Technology Solutions for Public Transit.

Included in this Order Packet is the order form that provides:

- Component options and descriptions
- Component prices
- Installation options and prices

Please complete the order form by placing the number of items in the corresponding quantity column. Multiply the dollar figure in the cost column by the number of items in the quantity column to calculate a total cost for that item. Enter that amount in the total cost column. Add the total cost column amounts together to arrive at the grand total for the chosen components. The grand total will be the figure used on the Agency's purchase order.

Once the details of the order are finalized, an Agency purchase order must accompany all orders placed with Avail Technologies.

AVAIL TECHNOLOGIES will provide written confirmation to the Agency and/or CUTR of the receipt of the order within seventy-two (72) hours of receiving the order with purchase order. At a minimum, the acknowledgement of the order will contain:

- The Agency's purchase order number
- The date the order was received
- The estimated delivery date (when available)

DELIVERY

Completed systems are to be delivered to purchaser within sixty (60) days from receipt of necessary components or purchase order, whichever occurs last.

The components shall be delivered with all Contractor/manufacturer's quality control checklists including final inspection (properly completed and signed by vendor. Other documents/items required at delivery include:

- Warranty Papers (forms, policy, procedures)
- Operators' manual
- Invoice (To include contract number, P.O. number, and agency name)

FINAL ACCEPTANCE

Delivery of the component(s) by AVAIL TECHNOLOGIES does not constitute acceptance by the Agency. The component(s) will be considered "accepted" upon passing the inspection and once the Agency accepts the component in writing.

The terms of the contract state that an Agency has ten (10) calendar days after receiving the component(s) to perform a Post Delivery Inspection and issue either a "Letter of Acceptance" or a "Letter of Rejection" to VENDOR and the Florida DOT District Office contact. The "Letter of Rejection" will state and describe the areas to be found in noncompliance with the bid specifications, incompleteness, or any defective or damaged parts. Both of the letters are issued as a function of the DATACenter.

A component should be rejected if any items are missing, defective, altered, incorrect, or incomplete. In the event component(s) are delivered incomplete or contains any defective or damaged parts, the said parts will be removed and replaced by AVAIL TECHNOLOGIES. New parts will be furnished and installed by AVAIL TECHNOLOGIES at no cost to the Agency. If there is work involved, warranty or otherwise, to repair or place the component(s) in proper complete condition, such repairs will be made by an approved firm in accordance to the warranty provisions of the contract. Placing the component(s) in revenue service will automatically constitute "acceptance". In such circumstances, a "Letter of Acceptance" should still be issued to AVAIL TECHNOLOGIES via letter of Acceptance of the components shall not release the Contractor from liability for faulty workmanship or materials.

PAYMENT

For all component purchases using state or federally funded grants, payments will be made according to the requirements of said grant.

Agency's may opt to approve a Milestone Payment Schedule as shown below. The Agency's Purchase Order shall include the Milestone Payment Schedule and will serve as confirmation of payment agreement.

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Milestone Description	Percentage
Discovery	5%
Requirements Review	10%
Preliminary Design Review (PDR)	10%
Final Design Review (FDR)	10%
Completion of Factory Acceptance Testing (FAT)	15%
Completion of Pilot Testing	10%
Delivery of Equipment	15%
Completion of Vehicle Installations	10%
Completion of Secondary Assessment Testing (SAT)	10%
30 Day Burn-In Monitoring/Final Acceptance	5%

Total proposal price is based on payment terms of net forty (40) days after acceptance of each component or milestone met, as described above. Agencies should note that failure to meet the net 40-day payment terms could result in the assessment of interest and other penalties. Terms are those shown in Price Proposal Form F of the contract document. A 2% monthly service charge will be added to all past due accounts.

EXHIBIT A

ORDER FORM

ORDER FORM

Contract #APTS-21-S-ATI

Avail Technologies

Agency Name: _____ Date: _____

Purchase Order Number: _____ Contact Person: _____

Telephone Number: _____ Email: _____

PLEASE NOTE: Prices may vary based on quantities purchased to accommodate for individual agency needs. Pricing shown in the order form are based on one, 10 or more, and 25 or more units.

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Closed loop FM communications Offered as an add-on to the Fixed Route CAD/AVL solution. Pricing includes radio handset and cabling for in-vehicle integration. Each radio system will require assessment to determine the scope of effort required for integration.	See below	See below	See below			
Associated hardware price	\$400.40	\$4,004.00	\$10,010.00			
Software price	NA	NA	NA			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$187.50	\$1,875.00	\$9,375.00			
Software installation price per hour	\$125.00	\$4,750.00	\$4,750.00			
Integration price per hour	\$150.00	\$24,000.00	\$24,000.00			
Training price per hour	\$140.00	\$2,240.00	\$3,360.00			
Maintenance price per hour	\$100.00	\$2,400.00	\$3,200.00			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	\$12,000.00	\$16,000.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Item Subtotal	*****	*****	*****	*****	*****	
Single point vehicle log-in (AVL, AVA, Farebox, Destination Sign, etc.) - Fixed Route Only offered as an add-on to the Fixed Route CAD/AVL solution. Hardware includes the cabling to connect the existing system (i.e., farebox and destination sign). Hardware Installation price per hour includes labor and estimated travel expenses for a DBE certified installation contractor.	See below	See below	See below			
Associated hardware price	\$88.40	\$884.00	\$2,210.00			
Software price	N/A	NA	NA			
Licensing price	N/A	NA	NA			
Hardware installation price per hour	\$187.50	\$3,750.00	\$9,375.00			
Software installation price per hour	\$125.00	\$2,000.00	\$2,000.00			
Integration price per hour	\$150.00	\$9,600.00	\$9,600.00			
Training price per hour	\$140.00	\$3,360.00	\$3,360.00			
Maintenance price per hour	\$100.00	\$0.00	\$0.00			
Fees	N/A	NA	NA			
Other price	N/A	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Video surveillance system integration - Fixed Route Only - TSI Equipment cost is dependant on the number of cameras selected for each bus (4-8), and includes installation. Licensing is annual; Other pricing includes the annual hardware warranty after the first 2 years, pricing shown starts year 3	See below	See below	See below			
Associated hardware price	\$6,359 - \$7,602	\$63,590 - \$76,020	\$158,975- \$190,050			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software price	N/A	NA	NA			
Licensing price	\$8,125.00	\$8,125.00	\$9,062.50			
Hardware installation price per hour	N/A	NA	NA			
Software installation price per hour	N/A	NA	NA			
Integration price per hour	N/A	NA	NA			
Training price per hour	N/A	NA	NA			
Maintenance price per hour	N/A	NA	NA			
Fees	N/A	NA	NA			
Other price	Year 3 - \$330 Year 4 - \$345 Year 5 - \$360	Year 3 - \$3,300 Year 4 - \$3,450 Year 5 - \$3,600	Year 3 - \$8,250 Year 4 - \$8,625 Year 5 - \$9,000			
Annual SaaS	\$8,125.00	\$8,125.00	\$9,062.50			
5 year extended warranty	NA	\$10,350.00	\$25,875.00			
Item Subtotal	*****	*****	*****	*****	*****	
Video surveillance system integration - Fixed Route Only - Luminator Software Installation and Integration are included with software purchase. ** After 8 hours, maintenance price decreases to \$138/h. Minimum 8 hours. *** Software Maintenance is shown as Annual SaaS. This fee only applies after Year 3. mSET software & mSET SmartClip module will only be required if the purchasing agency desires automatic download capabilities. For agencies which do not require this capability, all server + licensing fees may be excluded.	See below	See below	See below			
Associated hardware price	\$3,398 - \$5,214	\$34,980 - 6-camera \$41,810 - 8-	\$87,450 - 6-camera \$104,525 - 8-			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
		camera \$52,140 - 10-camera system	camera \$130,350 - 10-camera system			
Software price	\$10,948.00	\$10,498.00	\$10,498.00			
Licensing price	\$314.00	\$3,140.00	\$7,850.00			
Hardware installation price per hour	\$700.00	\$7000 - 6-camera \$9000 - 8-camera \$11,000 - 10-camera	\$17,500 - 6-camera \$22,500 - 8-camera \$27,500 - 10-camera			
Software installation price per hour	INC	INC	INC			
Integration price per hour	INC	INC	INC			
Training price per hour	\$275.00	\$275.00	\$275.00			
Maintenance price per hour	\$450.00	\$450.00	\$450.00			
Fees	\$5,500 optional 2 day on-site network support	\$5,500 optional 2 day on-site network support	\$5,500 optional 2 day on-site network support			
Other price	\$7,650 optional annual PM check	\$7,650.00	\$7,650.00			
Annual SaaS	\$11,500.00	\$11,500.00	\$11,500.00			
5 year extended warranty	\$585.00	\$5,850.00	\$14,625.00			
Item Subtotal	*****	*****	*****	*****	*****	

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Automated pre/post-trip system - Fixed Route Only Offered as an add-on to the Fixed Route CAD/AVL solution. Only SW License fee and configuration required. Configuration is dependent on the complexity of the agency pre-trip process and forms to be incorporated into the electronic pre-trip form, and can be assessed and priced during contract negotiations.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	\$3,125.00	\$3,125.00	\$3,125.00			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$500.00	\$500.00			
Integration price per hour	\$150.00	\$1,800.00	\$2,400.00			
Training price per hour	\$140.00	\$560.00	\$560.00			
Maintenance price per hour	\$100.00	\$400.00	\$800.00			
Fees	\$468.75	\$468.75	\$468.75			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$2,343.76	\$4,343.75	\$6,343.75			
Item Subtotal	*****	*****	*****	*****	*****	
Automated pre/post-trip system - Para Transit Only	Not offered	Not offered	Not offered			
Automatic voice annunciation (AVA) Offered as an add-on to the Fixed Route CAD/AVL solution. Other pricing reflect hardware warranty per unit after year 1. Hardware Installation price per hour includes labor and estimated travel expenses for a DBE certified installation contractor.	See below	See below	See below			
Associated hardware price	\$1,097.20	\$10,972.00	\$27,430.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software price	NA	NA	NA			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$187.50	\$5,625.00	\$14,062.50			
Software installation price per hour	\$125.00	\$2,000.00	\$2,000.00			
Integration price per hour	\$150.00	\$9,600.00	\$9,600.00			
Training price per hour	\$140.00	\$3,360.00	\$3,360.00			
Maintenance price per hour	\$100.00	\$2,400.00	\$2,400.00			
Fees	NA	NA	NA			
Other price	\$145.60	\$1,456.00	\$3,640.00			
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$582.40	\$16,880.00	\$26,560.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic passenger counter (APC) Offered as an add-on to the Fixed Route CAD/AVL solution. Other pricing reflect hardware warranty per unit after year 1. Hardware Installation price per hour includes labor and estimated travel expenses for a DBE certified installation contractor.	See below	See below	See below			
Associated hardware price	\$1,866.80	\$18,668.00	\$46,670.00			
Software price	NA	NA	NA			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$187.50	\$7,500.00	\$18,750.00			
Software installation price per hour	\$125.00	\$2,000.00	\$2,000.00			
Integration price per hour	\$150.00	\$8,400.00	\$8,400.00			
Training price per hour	\$140.00	\$2,240.00	\$2,240.00			
Maintenance price per hour	\$100.00	\$1,600.00	\$2,400.00			
Fees	NA	NA	NA			
Other price	\$57.20	\$572.00	\$1,430.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$228.80	\$9,260.00	\$17,720.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic Bicycle counter (ABC)	Not offered	Not offered	Not offered			
Pedestrian recognition / warning system	Not offered	Not offered	Not offered			
Collision avoidance system (Lane departure, hazard recognition)	Not offered	Not offered	Not offered			
Pedestrian warning system	Not offered	Not offered	Not offered			
On-board infotainment system: License is per screen. Hardware Price includes mounting, cabling, and 5 year bundled factory warranty inclusive of base CMS license with self managed support. *Annual Fees are for Transitpoint family of visual applications. and is not required for wayfinding or non-schedule applications.	See below	See below	See below			
Associated hardware price	\$4,095.00 - \$7,995.00	\$4,095.00 - \$7,995.00	\$4,095.00 - \$7,995.00			
Software price	\$250.00	\$250.00	\$250.00			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$105 DBE rate	\$105 DBE rate	\$105 DBE rate			
Software installation price per hour	\$105 DBE rate	\$105 DBE rate	\$105 DBE rate			
Integration price per hour	\$85.00	\$85.00	\$85.00			
Training price per hour	\$75.00	\$75.00	\$75.00			
Maintenance price per hour	\$95.00	\$95.00	\$95.00			
Fees	\$199.00	\$199.00	\$199.00			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Passenger Wi-Fi: Hardware cost is to upgrade from the base modem to a dual channel mobile gateway router. This must be determined at the time of project scoping, cost shown is the delta between single and dual modem models. Cellular data to support public wi-fi is not included in pricing.	See below	See below	See below			
Associated hardware price	\$468.00	\$4,680.00	\$11,700.00			
Software price	NA	NA	NA			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$187.50	\$1,875.00	\$4,687.50			
Software installation price per hour	\$125.00	\$500.00	\$500.00			
Integration price per hour	\$150.00	\$1,200.00	\$1,200.00			
Training price per hour	\$140.00	\$280.00	\$280.00			
Maintenance price per hour	\$100.00	NA	NA			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	NA	NA	NA			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only Fees include annual licensing. Cellular data to support vehicle communications data is not included in pricing; 250mB per bus estimated. Annual maintenance labor will scale depending on agency size and needs "Other price" is annual hardware warranty starting year 2. Hardware Installation price per hour includes labor and estimated travel expenses for a DBE certified installation contractor.	See below	See below	See below			
Associated hardware price	\$5,003.44	\$50,034.40	\$125,086.00			
Software price	\$4,940.00	\$4,940.00	\$6,175.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Licensing price	\$37,500.00	\$37,500.00	\$37,500.00			
Hardware installation price per hour	\$187.50	\$18,000.00	\$37,500.00			
Software installation price per hour	\$125.00	\$18,750.00	\$28,125.00			
Integration price per hour	\$150.00	\$18,000.00	\$42,750.00			
Training price per hour	\$140.00	\$5,600.00	\$8,400.00			
Maintenance price per hour	\$100.00	\$20,000.00	\$22,500.00			
Fees	\$5,625.00	\$5,625.00	\$5,625.00			
Other price	\$468.00	\$4,680.00	\$11,700.00			
Annual SaaS	\$15,500.00	\$15,500.00	\$15,500.00			
5 year extended warranty	\$30,497.00	\$146,845.00	\$187,425.00			
Item Subtotal	*****	*****	*****	*****	*****	
Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Para Transit Only	Not offered	Not offered	Not offered			
Fixed route “run-cut” scheduling system - Optibus: Optibus is offering our Scheduling solution only for this bid. Software Price is shown as per vehicle per month. Optibus Software has a minimum fee of \$12,000 per year or \$65 (if Scheduling only) per vehicle per month, whichever is greater. Optibus has additional software solutions available (Planning, EV Scheduling, Rostering, Operations, Online Bidding). If additional solutions are added, bundle pricing is available.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	\$65.00 per vehicle per month	\$65.00 per vehicle per month	\$65.00 per vehicle per month			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software installation price per hour	NA	NA	NA			
Integration price per hour	\$120 (Only for new integrations)	\$120 (Only for new integrations)	\$120 (Only for new integrations)			
Training price per hour	INC	INC	INC			
Maintenance price per hour	INC	INC	INC			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	\$780.00	\$12,000.00	\$19,500.00			
5 year extended warranty	NA	NA	NA			
Item Subtotal	*****	*****	*****	*****	*****	
Fixed route “run-cut” scheduling system – Cshed "Price varies based on software modules selected. Yearly prices here-in based on 5-year contract span, average bus count of 10, and modules required to meet RFP's compliance matrix."	NA for single units	See below	See below			
Associated hardware price		NA	NA			
Software price		\$7,500.00	\$18,000.00			
Licensing price		\$6,500.00	\$6,500.00			
Hardware installation price per hour		\$135.00	\$135.00			
Software installation price per hour		\$135.00	\$135.00			
Integration price per hour		\$135.00	\$135.00			
Training price per hour		\$135.00	\$135.00			
Maintenance price per hour		NA	NA			
Fees		\$6,500.00	\$6,500.00			
Other price		NA	NA			
Annual SaaS		INC	INC			
5 year extended warranty		INC	INC			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Item Subtotal	*****	*****	*****	*****	*****	
Paratransit management system	Not offered	Not offered	Not offered			
Centralized AVL database control system (facilitates local updating for route and schedule changes into the AVL system): Included in fixed route CAD/AVL System as part of the myAvail software installation, and is not priced separately.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	INC	INC	INC			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	NA	NA	NA			
Integration price per hour	NA	NA	NA			
Training price per hour	NA	NA	NA			
Maintenance price per hour	NA	NA	NA			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Automated Vehicle Monitoring - Fixed Route Only: Feature is built into the Avail onboard, CAD/AVL, and Business Intelligence solution, and thus the "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a pre-requisite for this feature. Only SW License fee and configuration required.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	\$3,125.00	\$3,125.00	\$3,125.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Hardware installation price per hour	\$187.50	\$1,875.00	\$4,687.50			
Software installation price per hour	\$125.00	\$2,000.00	\$2,000.00			
Integration price per hour	\$150.00	\$6,000.00	\$9,000.00			
Training price per hour	\$140.00	\$3,360.00	\$3,360.00			
Maintenance price per hour	\$100.00	\$1,600.00	\$2,400.00			
Fees	\$468.75	\$468.75	\$468.75			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$2,343.75	\$10,343.75	\$14,343.75			
Item Subtotal	*****	*****	*****	*****	*****	
Open data exports and reporting: This is built into the myAvail Business Intelligence and Data Warehouse, and thus the "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a pre-requisite for this feature.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	NA	NA	NA			
Integration price per hour	NA	NA	NA			
Training price per hour	NA	NA	NA			
Maintenance price per hour	NA	NA	NA			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Fare collection/payment solution - Fixed Route Only - Masabi All prices are TOTAL (not per unit or per hour). Associated hardware price includes installation materials and shipping. "Other price" includes hardware management, commissioning, and support. Annual SaaS includes Inspect software fee. First-year warranty included at \$0. Integration price per hour and Other Price are fixed. Associated hardware price, Hardware installation per hour, Annual SaaS and 5 year extended warranty are per vehicle Annual pricing is 5% transaction fee (applied to value of fare products issued) plus \$1,000 platform support fee per month, plus per unit licensing.	See below	See below	See below			
Associated hardware price	\$3,044.00	\$16,742.00	\$42,616.00			
Software price	NA	INC	INC			
Licensing price	NA	INC	INC			
Hardware installation price per hour	\$496/unit + Project implementation & travel	\$28,960.00	\$37,600.00			
Software installation price per hour	\$54,700.00	\$56,500.00	\$73,800.00			
Integration price per hour	\$20,000.00	\$20,000.00	\$20,000.00			
Training price per hour	\$1,800.00	\$1,800.00	\$1,800.00			
Maintenance price per hour	INC	INC	INC			
Fees	5% revenue share	5% revenue share	5% revenue share			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Other price	JRV Validators - \$27,720; Smart Cards - \$16,000; Installation Site Survey option - \$9,717	Smart Cards - \$16,000 Installation Site Survey option - \$9,717	Smart Cards - \$16,000 Installation Site Survey option - \$9,717			
Annual SaaS	\$12,000 & \$300/unit 5% revenue share	\$15,000.00	\$19,500.00			
5 year extended warranty	\$1,272/unit	\$6,996.00	\$17,808.00			
Item Subtotal	*****	*****	*****	*****	*****	
Fare collection/payment solution - Micro Transit Only Fare payment solutions are included in both Micro-Transit and TNC Rides solutions below.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	INC	INC	INC			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	NA	NA	NA			
Integration price per hour	NA	NA	NA			
Training price per hour	NA	NA	NA			
Maintenance price per hour	NA	NA	NA			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	NA	NA	NA			
Item Subtotal	*****	*****	*****	*****	*****	

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Fare revenue reporting - Fixed Route Only Included in CAD/AVL System, and/or in Fare collection / payment solution. When integrated with the existing fare collection system, the myAvail CAD/AVL system Business Intelligence toolset provides a robust set of revenue reporting features and will meet all of the specified requirements.	INC	INC	INC			
Fare revenue reporting - Para Transit Only	Not offered	Not offered	Not offered			
Ridership reporting - Fixed Route Only Included in fixed route CAD/AVL System. When integrated with the existing fare collection and/or APC systems, the myAvail CAD/AVL system Business Intelligence toolset provides a robust set of ridership reporting features and will meet all of the specified requirements.	INC	INC	INC			
Associated hardware price	INC	INC	INC			
Software price	INC	INC	INC			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	INC	INC	INC			
Integration price per hour	\$150.00	\$150.00	\$150.00			
Training price per hour	INC	INC	INC			
Maintenance price per hour	NA	NA	NA			
Fees	INC	INC	INC			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Ridership reporting - Para-Microtransit Only Reporting on ridership for Microtransit and TNC rides is included in the fees listed for those offerings below.	INC	INC	INC			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Passenger complaint/commendation tracking and reporting system: Part of the myAvail suite of products (Compliance Suite). The "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a pre-requisite for this feature. "Maintenance Price" reflects annual support fees, and "Fees" reflect annual license fees.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	\$12,500.00	\$12,500.00	\$12,500.00			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$5,000.00	\$5,625.00			
Integration price per hour	\$150.00	\$5,250.00	\$5,250.00			
Training price per hour	\$140.00	\$11,200.00	\$14,000.00			
Maintenance price per hour	\$100.00	\$1,600.00	\$2,400.00			
Fees	\$1,875.00	\$1,875.00	\$1,875.00			
Other price	NA	NA	NA			
Annual SaaS	\$15,500.00	\$15,500.00	\$15,500.00			
5 year extended warranty	\$9,375.00	\$17,375.00	\$21,375.00			
Item Subtotal	*****	*****	*****	*****	*****	
Operational reporting: Part of the myAvail suite of products (CAD/AVL and Business Intelligence). The "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a pre-requisite for this feature.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software installation price per hour	INC	INC	INC			
Integration price per hour	INC	INC	INC			
Training price per hour	INC	INC	INC			
Maintenance price per hour	INC	INC	INC			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Incident reporting: Part of the myAvail suite of products (Compliance Suite). The "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a pre-requisite for this feature.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	\$12,500.00	\$12,500.00	\$12,500.00			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$5,000.00	\$5,625.00			
Integration price per hour	\$150.00	\$5,250.00	\$5,250.00			
Training price per hour	\$140.00	\$11,200.00	\$14,000.00			
Maintenance price per hour	\$100.00	\$800.00	\$1,200.00			
Fees	\$1,875.00	\$1,875.00	\$1,875.00			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$7,500.00	\$13,375.00	\$15,375.00			
Item Subtotal	*****	*****	*****	*****	*****	

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Ridership reporting system: Included in the base CAD/AVL software deployment. When integrated with the existing fare collection and/or APC systems, the myAvail CAD/AVL system Business Intelligence toolset provides a robust set of ridership reporting features and will meet all of the specified requirements.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	INC	INC	INC			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	INC	INC	INC			
Integration price per hour	INC	INC	INC			
Training price per hour	INC	INC	INC			
Maintenance price per hour	INC	INC	INC			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Payroll management system: Part of the myAvail suite of products (Payroll Suite). This can be a stand-alone system. Integration costs will depend on total project scope of integration, to be determined for each agency and integration required with other 3rd party systems. Prices shown reflect inclusion with the myAvail CAD/AVL system.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	\$6,175.00	\$6,175.00	\$6,175.00			
Licensing price	\$12,500.00	\$12,500.00	\$12,500.00			
Hardware installation price per hour	NA	NA	NA			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software installation price per hour	\$125.00	\$12,500.00	\$13,125.00			
Integration price per hour	\$150.00	\$10,500.00	\$10,500.00			
Training price per hour	\$140.00	\$23,800.00	\$23,800.00			
Maintenance price per hour	\$100.00	\$2,400.00	\$3,200.00			
Fees	\$1,875.00	\$1,875.00	\$1,875.00			
Other price	NA	NA	NA			
Annual SaaS	\$15,500.00	\$15,500.00	\$15,500.00			
5 year extended warranty	\$9,375.00	\$21,375.00	\$25,375.00			
Item Subtotal	*****	*****	*****	*****	*****	
<p>Human resources / payroll system: Part of the myAvail suite of products (Human Resources Suite). This can be a stand-alone system. Integration costs will depend on total project scope of integration, to be determined for each agency and integration required with other 3rd party systems. Prices shown reflect inclusion with the myAvail CAD/AVL system.</p> <p>Software price reflects initial cloud service start-up fees. "Fees" include annual license and cloud hosting fees. When bundled with the myAvail hosted CAD/AVL software suite, cloud hosting fees will be assessed on total system procured and bundled cloud service discounts will apply. "Other" pricing includes online job application annual subscription.</p>	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	\$6,175.00	\$6,175.00			
Licensing price	\$12,500.00	\$12,500.00	\$12,500.00			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$12,500.00	\$13,125.00			
Integration price per hour	\$150.00	\$7,500.00	\$7,500.00			
Training price per hour	\$140.00	\$11,200.00	\$11,200.00			
Maintenance price per hour	\$100.00	\$2,400.00	\$5,000.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Fees	\$1,875.00	\$1,875.00	\$1,875.00			
Other price	\$3,244.80	\$3,244.80	\$3,244.80			
Annual SaaS	\$15,500.00	\$15,500.00	\$15,500.00			
5 year extended warranty	\$25,599.00	\$37,599.00	\$50,599.00			
Item Subtotal	*****	*****	*****	*****	*****	
Real-time passenger information system (mobile app, SMS messaging and web site solution) Included with the "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, which is a pre-requisite for this feature.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	INC	INC	INC			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	INC	INC	INC			
Integration price per hour	INC	INC	INC			
Training price per hour	INC	INC	INC			
Maintenance price per hour	INC	INC	INC			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Transit center bus bay real-time electronic signage: License is per screen Hardware Price includes mounting, cabling, and 5 year bundled factory warranty inclusive of base CMS license with self managed support. *Annual Fees are for Transitpoint family of visual applications. and is not required for	See below	See below	See below			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
wayfinding or non-schedule applications. For customized installations, the following additional services may be requested. Project Management Support: \$75/hr; Development: \$110/hr; Consulting: \$145						
Associated hardware price	\$8,204-\$19,296	\$8,204-\$19,296	\$8,204-\$19,296			
Software price	\$250.00	\$250.00	\$250.00			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$105 DBE Rate	\$105 DBE Rate	\$105 DBE Rate			
Software installation price per hour	\$105 DBE rate	\$105 DBE rate	\$105 DBE rate			
Integration price per hour	\$85.00	\$85.00	\$85.00			
Training price per hour	\$75.00	\$75.00	\$75.00			
Maintenance price per hour	\$95.00	\$95.00	\$95.00			
Fees	\$199.00	\$199.00	\$199.00			
Other price	Optional Co-Managed Support: \$350/yr Optional Fully Managed Support: \$650/yr	Optional Co-Managed Support: \$350/yr Optional Fully Managed Support: \$650/yr	Optional Co-Managed Support: \$350/yr Optional Fully Managed Support: \$650/yr			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Transit center real-time informational electronic displays: License is per screen Hardware Price includes mounting, cabling, and 5 year bundled factory warranty inclusive of base CMS license with self managed support. *Annual Fees are for Transitpoint family of visual applications. and is not required for wayfinding or non-schedule applications. For customized installations, the following additional services may be requested. Project Management Support: \$75/hr; Development: \$110/hr; Consulting: \$145	See below	See below	See below			
Associated hardware price	\$9,420-\$29,943	\$9,420-\$29,943	\$9,420-\$29,943			
Software price	\$250.00	\$250.00	\$250.00			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$105 DBE rate	\$105 DBE rate	\$105 DBE rate			
Software installation price per hour	\$105 DBE rate	\$105 DBE rate	\$105 DBE rate			
Integration price per hour	\$85.00	\$85.00	\$85.00			
Training price per hour	\$75.00	\$75.00	\$75.00			
Maintenance price per hour	\$95.00	\$95.00	\$95.00			
Fees	\$199.00	\$199.00	\$199.00			
Other price	See description notes	See description notes	See description notes			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Bus stop electronic signage (super stops and select bus stops): License is per screen Hardware Price includes mounting, cabling, and 5 year bundled factory warranty inclusive of base CMS license with self managed support. *Annual Fees are for Transitpoint family of visual applications. and is not required for wayfinding or non-schedule	See below	See below	See below			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
applications. For customized installations, the following additional services may be requested. Project Management Support: \$75/hr; Development: \$110/hr; Consulting: \$145						
Associated hardware price	\$6,545-\$22,395	\$6,545-\$22,395	\$6,545-\$22,395			
Software price	\$250.00	\$250.00	\$250.00			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$105 DBE Rate	\$105 DBE Rate	\$105 DBE Rate			
Software installation price per hour	\$105 DBE Rate	\$105 DBE Rate	\$105 DBE Rate			
Integration price per hour	\$85.00	\$85.00	\$85.00			
Training price per hour	\$75.00	\$75.00	\$75.00			
Maintenance price per hour	\$95.00	\$95.00	\$95.00			
Fees	\$199.00	\$199.00	\$199.00			
Other price	See description notes	See description notes	See description notes			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	*****
MicroTransit Solution Hardware includes 8" tablet, Hint Charger, Dock, Mount; \$695/kit. Agencies can bring their own device Android or iOS device to project. Training is included in one-time implementation fee shown. Software warranty included in the SaaS fees. Only a one year warranty for tablets.						
Associated hardware price	\$695.00	\$6,950.00	\$17,375.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software price	\$300 per vehicle per month	\$36,000.00	\$90,000.00			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$125 / vehicle & travel estimated at \$1,500 / trip	\$2,750.00	\$4,625.00			
Software installation price per hour	Uber for Transit Setup \$25,000/ one time	Uber for Transit Setup \$25,000/ one time	Uber for Transit Setup \$40,000/ one time			
Integration price per hour	NA	NA	NA			
Training price per hour	INC	INC	INC			
Maintenance price per hour	INC	INC	INC			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	\$3,600.00	\$36,000.00	\$90,000.00			
5 year extended warranty	NA	NA	NA			
Item Subtotal	*****	*****	*****	*****	*****	
TNC rides - Leveraging TNC vehicles as variable supply when needed to flex service There are no upfront costs or staffing costs to implement for trips that are cross-dispatched to Uber’s network of vehicles and drivers within a designated service area. We offer a pay-for-performance model, which means agencies only pay for what their customers use. Costs are the same as regular Uber rides, with fares displayed upfront. You can find fare estimates at						

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
https://www.uber.com/us/en/price-estimate/ . Subsidy amounts may be established to support agency initiatives, including first/last-mile or rides to work programs.						
Garage WLAN: Cost includes the supply of the hardware unit. Installation will be scoped and determined based on individual agency requirements for location and installation.	See below	See below	See below			
Associated hardware price	\$2,092.48	\$2,092.48	\$2,092.48			
Software price	NA	NA	NA			
Licensing price	NA	NA	NA			
Hardware installation price per hour	\$187.50	\$187.50	\$187.50			
Software installation price per hour	\$125.00	NA	NA			
Integration price per hour	\$150.00	\$1,200.00	\$2,400.00			
Training price per hour	\$140.00	NA	NA			
Maintenance price per hour	\$100.00	NA	NA			
Fees	NA	NA	NA			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	INC	INC	INC			
Item Subtotal	*****	*****	*****	*****	*****	
Vehicle Telematics connectivity: Feature is built into the Avail onboard, CAD/AVL, and thus the "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a pre-requisite for this feature. Only SW License fee and configuration required.	See below	See below	See below			
Associated hardware price	NA	NA	NA			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Software price	NA	NA	NA			
Licensing price	\$3,125.00	\$3,125.00	\$3,125.00			
Hardware installation price per hour	\$187.50	\$1,875.00	\$4,687.50			
Software installation price per hour	\$125.00	\$2,000.00	\$2,000.00			
Integration price per hour	\$150.00	\$6,000.00	\$9,000.00			
Training price per hour	\$140.00	\$3,360.00	\$3,360.00			
Maintenance price per hour	\$100.00	\$1,600.00	\$2,400.00			
Fees	\$468.75	\$468.75	\$468.75			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$2,343.75	\$10,343.75	\$14,343.75			
Item Subtotal	*****	*****	*****	*****	*****	
<p>Maintenance management system: Part of the myAvail suite of products (Transit Assets Suite) "Integration costs will depend on total project scope of integration, to be determined for each agency and integration required with other 3rd party systems. Prices shown reflect inclusion with the myAvail CAD/AVL system. Software price reflects initial cloud service start-up fees. "Fees" include annual license and cloud hosting fees. When bundled with the myAvail CAD/AVL hosted software suite, cloud hosting fees will be assessed on total system procured and bundled cloud service discounts will apply."</p>	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	\$6,175.00	\$6,175.00			
Licensing price	\$25,000.00	\$25,000.00	\$25,000.00			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$12,500.00	\$13,125.00			

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Integration price per hour	\$150.00	\$7,500.00	\$7,500.00			
Training price per hour	\$140.00	\$28,000.00	\$35,000.00			
Maintenance price per hour	\$100.00	\$3,200.00	\$5,000.00			
Fees	\$3,750.00	\$3,750.00	\$3,750.00			
Other price	NA	NA	NA			
Annual SaaS	\$15,500.00	\$15,500.00	\$15,500.00			
5 year extended warranty	\$18,750.00	\$34,750.00	\$43,750.00			
Item Subtotal	*****	*****	*****	*****	*****	
Yard management system - Avail - Fixed Route Only: Feature is built into the myAvail solution, and thus the "Automatic Vehicle Location and Computer Aided Dispatch (CAD/AVL) - Fixed Route Only" as described in Tier 1, is a prerequisite for this feature. Only SW License fee and configuration required. Configuration is dependent on the bus yard layout(s) to be incorporated into the electronic yard map, and can be assessed and priced during contract negotiations.	See below	See below	See below			
Associated hardware price	NA	NA	NA			
Software price	NA	NA	NA			
Licensing price	\$2,500.00	\$2,500.00	\$2,500.00			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$500.00	\$500.00			
Integration price per hour	\$150.00	\$2,400.00	\$2,400.00			
Training price per hour	\$140.00	\$560.00	\$560.00			
Maintenance price per hour	\$100.00	\$800.00	\$1,200.00			
Fees	\$375.00	\$375.00	\$375.00			
Other price	NA	NA	NA			
Annual SaaS	INC	INC	INC			
5 year extended warranty	\$1,875.00	\$5,875.00	\$7,875.00			

Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Item Subtotal	*****	*****	*****	*****	*****	
Yard management system - Ubisense option: The Integation services is the total amount to integrate and configure the solution per the scope. The SaaS annual amount includes the software licensing, hosting, managed services and operational support of the solution for a minimum of three-year contract.	See below	See below	See below			
Associated hardware price	\$7,076.00	\$11,576.00	\$19,076.00			
Software price	NA	NA	NANA			
Licensing price	NA	NA				
Hardware installation price per hour	\$187.5/hour Excludes Electrical and Mechanical Contractor Work. Plus Travel and Per Diem Expenses	\$187.5/hour Excludes Electrical and Mechanical Contractor Work. Plus Travel and Per Diem Expenses	\$187.5/hour Excludes Electrical and Mechanical Contractor Work. Plus Travel and Per Diem Expenses			
Software installation price per hour	INC	INC	INC			
Integration price per hour	\$54,415.00	\$57,816.00	\$61,217.00			
Training price per hour	\$160.00	\$160.00	\$160.00			
Maintenance price per hour	NA	NA	NA			
Fees	\$300 (shipping)	\$300 (shipping)	\$400 (shipping)			
Other price	NA	NA	NA			
Annual SaaS	\$35,869.00	\$35,869.00	\$35,869.00			
5 year extended warranty	\$1,420.00	\$2,300.00	\$3,800.00			
Item Subtotal	*****	*****	*****	*****	*****	

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
Automated fuel management system - Fleetwatch: System Prices Vary depending on Equipment Quantities and Options	See below	See below	See below			
Associated hardware price	From \$12,995 per Workstation	From \$12,995 per Workstation	From \$12,995 per Workstation			
Software price	Included in Licensing	Included in Licensing	Included in Licensing			
Licensing price	Cloud Hosted From \$4,100/ Annually	Cloud Hosted From \$4,100/ Annually	Cloud Hosted From \$4,100/ Annually			
Hardware installation price per hour	From \$155	From \$155	From \$155			
Software installation price per hour	From \$165	From \$165	From \$165			
Integration price per hour	From \$155	From \$155	From \$155			
Training price per hour	From \$155	From \$155	From \$155			
Maintenance price per hour	From \$155	From \$155	From \$155			
Fees	TBD, if any	TBD, if any	TBD, if any			
Other price	Vehicle equipment from \$635	Vehicle equipment from \$635	Vehicle equipment from \$635			
Annual SaaS	Cloud Hosted From \$4,100/ Annually	Cloud Hosted From \$4,100/ Annually	Cloud Hosted From \$4,100/ Annually			
5 year extended warranty	From \$1,200 Annually per Workstation	From \$1,200 Annually per Workstation	From \$1,200 Annually per Workstation			
Item Subtotal	*****	*****	*****	*****	*****	

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Software, Systems, and Components	Price Per Vehicle	Price per vehicles 10 or more	Price per vehicles 25 or more	Item Cost	Quantity	Total Cost
<p>Maintenance work order / inventory management system: Part of the myAvail suite of products (Transit Assets Suite). This can be a stand-alone system. Integration costs will depend on total project scope of integration, to be determined for each agency and integration required with other 3rd party systems. Prices shown reflect inclusion with the myAvail CAD/AVL system. Software price reflects initial cloud service start-up fees. "Fees" include annual license and cloud hosting fees. When bundled with the myAvail hosted CAD/AVL software suite, cloud hosting fees will be assessed on total system procured and bundled cloud service discounts will apply. Hardware is per unit for bar code scanners for inventory management.</p>	See below	See below	See below			
Associated hardware price	\$2,078.96	\$2,078.96	\$2,078.96			
Software price	\$6,175.00	\$6,175.00	\$6,175.00			
Licensing price	\$25,000 or included in Maintenance Management	\$25,000 or included in Maintenance Management	\$25,000 or included in Maintenance Management			
Hardware installation price per hour	NA	NA	NA			
Software installation price per hour	\$125.00	\$12,500.00	\$13,125.00			
Integration price per hour	\$150.00	\$7,500.00	\$7,500.00			
Training price per hour	\$140.00	\$28,000.00	\$35,000.00			
Maintenance price per hour	\$100.00	\$2,400.00	\$3,200.00			
Fees	\$3,750.00	\$3,750.00	\$3,750.00			
Other price	NA	NA	NA			
Annual SaaS	\$15,500.00	\$15,500.00	\$15,500.00			
5 year extended warranty	\$19,250.00	\$30,750.00	\$34,750.00			
Item Subtotal	*****	*****	*****	*****	*****	
GRAND TOTAL	*****	*****	*****	*****	*****	

