



Florida Department of Transportation

RON DESANTIS
GOVERNOR

605 Suwannee Street
Tallahassee, FL 32399-0450

KEVIN J. THIBAUT
SECRETARY

INTENT TO AWARD

March 15, 2022

Caitlyn Ingram
Avail Technologies
1960 Old Gatesburg Road, Suite 200
State College, PA 16803

Dear Caitlyn,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award Avail Technologies a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

Upon completion of the final contract document, you will have the opportunity to sign and return the Offer and Acceptance form. This form will be submitted to the FDOT Modal Development Office for their approval and award of the final contract. Orders placed under this contract cannot be processed until final award date has been issued. If you have any questions or concerns, please contact me at Tony.Brandin@dot.state.fl.us or 850-414-4736.

Sincerely,

Lynn (Tony) Brandin

Lynn (Tony) Brandin, FDOT Operations Manager

CC: Carlton Allen, CUTR TRIPS Manager
William Mayer, Lazara Stinnette (File)



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Brendan Samis
TripSpark Technologies
5265 Rockwell Drive NE
Cedar Rapids, Iowa 52402

Dear Brendan,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award TripSpark Technologies a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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William Mayer, Lazara Stinnette (File)



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Trevor Kirsh
Transloc Inc.
4505 Emperor Blvd, Suite 120
Durham, NC 27703

Dear Trevor,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award Transloc Inc. a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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March 15, 2022

Alex Fay
GMV Syncromatics
523 W. 6th Street, Suite 444
Los Angeles, CA 90014

Dear Alex,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award GMV Syncromatics a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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William Mayer, Lazara Stinnette (File)



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March 15, 2022

Chris Campbell
Routematch Software, LLC
1200 Peachtree Street NE, Suite 2800
Atlanta, GA 30309

Dear Chris,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award Routematch Software, LLC a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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March 15, 2022

Ian Newberg
Strategic Mapping Inc.
14 Rosemary Ln.
Toronto, ON M5P 3E8

Dear Ian,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award Strategic Mapping Inc. a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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Lynn (Tony) Brandin, FDOT Operations Manager

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William Mayer, Lazara Stinnette (File)



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March 15, 2022

Adam Fox
CTS Software
PO Box 57
Swansboro, FL 28584

Dear Adam,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award CTS Software a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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William Mayer, Lazara Stinnette (File)



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March 15, 2022

Nicole Castonguay
ETA Transit Systems, Inc.
7700 Congress Ave, Suite 2201
Boca Raton, FL 33487

Dear Nicole,

Thank you for your submittal in response to the Florida Department of Transportation (FDOT) request for proposal # TRIPS-21-APTS. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request for Proposal, Section IX, Evaluation Criteria.

I am pleased to announce FDOT's intent to award ETA Transit Systems, Inc. a purchasing agreement to deliver Intelligent Transportation Systems/Technology Solutions for Public Transit under the above stated RFP. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

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William Mayer, Lazara Stinnette (File)