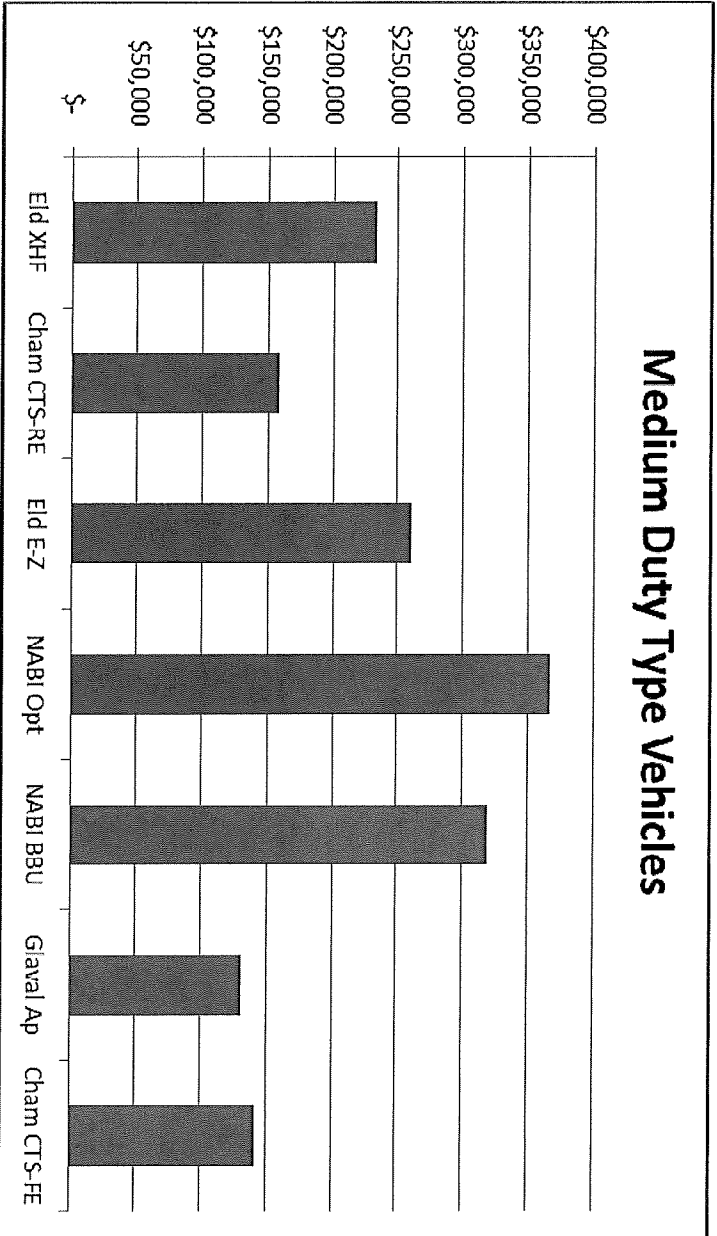


TRIPS-09-MD-RFP
Price Comparison



Basic Bus Configuration

Dealer	Florida Transportation System	Transit Plus	Florida Transportation System	First Class Coach	First Class Coach	Gateway Marketing	Transit Plus
Manufacturer	Eldorado	Champion	Eldorado	NABI	NABI	Glaval / Freightliner	Champion
Model	XHF	CTS	E-Z Rider	Optima	Blue Bird Ultra	Apollo	CTS
Bus Type	Standard Floor Rear Engine	Standard Floor Rear Engine	Low Floor Rear Engine	Low Floor Rear Engine	Low Floor Rear Engine	Standard Floor Front Engine	Standard Floor Front Engine
Bus Size	29'	96" - 102"	32'	29'	30'	various sizes	various lengths
Base Bus (Form A)	233,550	159,370	260,100	366,500	319,414	131,789	142,706
Standard Seats (18)	5,670	13,140	5,670			5,328	13,140
Fold-away Seats (8)	6,096	11,200	6,096			2,600	14,960
W/C Locations (2)	5,680	1,300	6,600			762	1,300
Lift / Ramp	4,287	5,200	5,450			4,310	5,200
Base Paint & Striping	0	200	0	0	0	450	200
TOTAL	\$255,283	\$190,410	\$283,916	\$366,500	\$319,414	\$145,239	\$177,506

Internal Reference Memo Medium Duty Negotiations

1. Weighted Criteria points designate the best value relative to the evaluation criteria.
2. Best Value represents assessment of evaluation criteria and scoring, and will include consideration of previous vendor performance with the FVPP.
3. Pricing and the Tech specs will be reviewed concurrently.
4. The Technical Specification evaluation will be conducted by the committee to establish that the proposal is within the competitive range. This will identify those proposals that meet minimum technical specifications.
5. Those determined to be not in the competitive range, and can't reasonably be made so, will not be subject to the point tabulation method.
6. Award goes to whoever best meets the established criteria.
7. Consideration will be given to such matters as Contractor integrity, record of past performance and financial and technical resources.

Evaluation Criteria:

Tech Specs	25
Pricing	15
After Sales Service	15
Warranty	15
Quality Control	15
Training	15

Weighted:

Tech Specs	60
Pricing	40

TRANSIT RESEARCH INSPECTION PROCUREMENT SERVICES PROGRAM

OFFER AND ACCEPTANCE FORM

Contract #TRIPS-09-MD-TP

OFFER:


By execution below, Transit Plus, Inc. and Champion Corporation hereby offer to furnish equipment and services as specified in Florida Department of Transportation Request For Proposal No. TRIPS-09-MD final negotiated purchasing agreement, including:

- * Part 1 General Requirements & Conditions, Contractual Provisions
- * Part 2 Technical Specifications
- * Part 3 Options
- * Part 4 Quality Assurance
- * Part 5 Warranty Provisions
- * Part 6 Exterior Paint Schemes

Officers

Dealer:

Transit Plus, Inc.
58 West 9th Street
Atlantic Beach, FL 32233




Debra Jackson, *fls* (Authorized Signature)

Debra Jackson, *fls* (Print Name & Title)

Manufacturer:

Champion Corporation




JOHN LESNIK, PRESIDENT (Authorized Signature)

JOHN LESNIK, PRESIDENT (Print Name & Title)

AWARD

Notice of Award

By execution below, The Florida Department of Transportation accepts the Offer as indicated above,



Erin Schepers, TRIPS Program Manager (Authorized Signature)

Erin Schepers, TRIPS Program Manager
4/15/09 Date