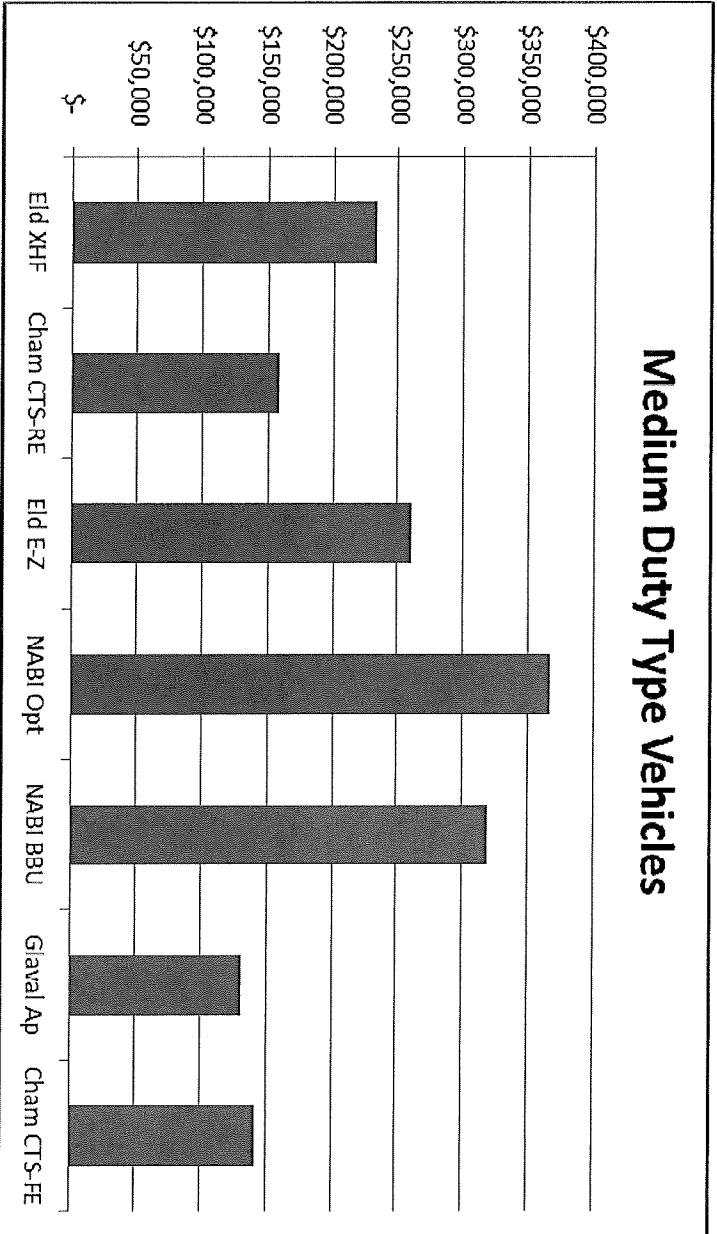


TRIPS-09-MD-RFP  
Price Comparison





### Basic Bus Configuration

Dealer	Florida Transportation System	Transit Plus	Florida Transportation System	First Class Coach	First Class Coach	Gateway Marketing	Transit Plus
<b>Manufacturer</b>	<b>Eldorado</b>	<b>Champion</b>	<b>Eldorado</b>	<b>NABI</b>	<b>NABI</b>	<b>Glaval / Freightliner</b>	<b>Champion</b>
<b>Model</b>	<b>XHF</b>	<b>CTS</b>	<b>E-Z Rider</b>	<b>Optima</b>	<b>Blue Bird Ultra</b>	<b>Apollo</b>	<b>CTS</b>
<b>Bus Type</b>	Standard Floor Rear Engine	Standard Floor Rear Engine	Low Floor Rear Engine	Low Floor Rear Engine	Low Floor Rear Engine	Standard Floor Front Engine	Standard Floor Front Engine
<b>Bus Size</b>	29'	96" - 102"	32'	29'	30'	various sizes	various lengths
<b>Base Bus (Form A)</b>	233,550	159,370	260,100	366,500	319,414	131,789	142,706
<b>Standard Seats (18)</b>	5,670	13,140	5,670			5,328	13,140
<b>Fold-away Seats (8)</b>	6,096	11,200	6,096			2,600	14,960
<b>W/C Locations (2)</b>	5,680	1,300	6,600			762	1,300
<b>Lift / Ramp</b>	4,287	5,200	5,450			4,310	5,200
<b>Base Paint &amp; Striping</b>	0	200	0	0	0	450	200
<b>TOTAL</b>	<b>\$255,283</b>	<b>\$190,410</b>	<b>\$283,916</b>	<b>\$366,500</b>	<b>\$319,414</b>	<b>\$145,239</b>	<b>\$177,506</b>



## **Internal Reference Memo Medium Duty Negotiations**

1. Weighted Criteria points designate the best value relative to the evaluation criteria.
2. Best Value represents assessment of evaluation criteria and scoring, and will include consideration of previous vendor performance with the FVPP.
3. Pricing and the Tech specs will be reviewed concurrently.
4. The Technical Specification evaluation will be conducted by the committee to establish that the proposal is within the competitive range. This will identify those proposals that meet minimum technical specifications.
5. Those determined to be not in the competitive range, and can't reasonably be made so, will not be subject to the point tabulation method.
6. Award goes to whoever best meets the established criteria.
7. Consideration will be given to such matters as Contractor integrity, record of past performance and financial and technical resources.

### Evaluation Criteria:

Tech Specs	25
Pricing	15
After Sales Service	15
Warranty	15
Quality Control	15
Training	15

### Weighted:

Tech Specs	60
Pricing	40

**TRANSIT RESEARCH INSPECTION PROCUREMENT SERVICES PROGRAM**

**OFFER AND ACCEPTANCE FORM**

**Contract #TRIPS-09-MD-FTS**

**OFFER:**

By execution below, Florida Transportation Systems, Inc. and EIDorado California Corporation hereby offer to furnish equipment and services as specified in Florida Department of Transportation Request For Proposals No. TRIPS-09-MD final negotiated purchasing agreement, including:

- \* Part 1      General Requirements & Conditions, Contractual Provisions
- \* Part 2      Technical Specifications
- \* Part 3      Options
- \* Part 4      Quality Assurance
- \* Part 5      Warranty Provisions
- \* Part 6      Exterior Paint Schemes

Officers

Dealer:                      Florida Transportation Systems, Inc.  
                                    7703 Industrial Lane  
                                    Tampa, FL 33637-6775

Chris Rustman (Authorized Signature)  
Chris Rustman    President (Print Name & Title)

Manufacturer:            EIDorado California Corporation  
Tony Wayne 4/20/09 (Authorized Signature)  
Tony Wayne, President (Print Name & Title)

**AWARD**

**Notice of Award**

By execution below, The Florida Department of Transportation accepts the Offer as indicated above,

Erin Schepers (Authorized Signature)  
Erin Schepers, TRIPS Program Manager  
5/11/09 Date